

**COUNTY OF DELAWARE  
ADDENDUM # 3  
FURNISH AND MAINTAIN COPIERS FOR THE COUNTY OF DELAWARE (eDAS-050526)**

The County of Delaware advertised on the County of Delaware's website/PennBid and in the Philadelphia Inquirer and Daily Times newspapers the Invitation to Bid for: FURNISH AND MAINTAIN COPIERS FOR THE COUNTY OF DELAWARE (eDAS-050526) on Tuesday, March 31, 2026. Submissions are to be received via PennBid on Tuesday, May 5, 2026 @ 11:00 a.m.

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**\*\*\*BID QUESTIONS, CLARIFICATIONS AND ANSWERS\*\*\***

- **AS STATED DURING THE PRE-BID CONFERENCE, THE COUNTY INTENDS TO "RIGHT-SIZE" THE COPIER FLEET UNDER THE NEW CONTRACT. WE UNDERSTAND THERE MAY BE CONCERNS THAT THIS INTENT CONFLICTS WITH OUR RESPONSE TO ADDENDUM #2, QUESTION 8, IN WHICH WE STATED THAT ALL PROPOSED EQUIPMENT SHOULD MATCH OR EXCEED THE SPEED AND CAPABILITIES OF THE EXISTING COPIER FLEET.**

**TO CLARIFY, THE COUNTY WILL RIGHT-SIZE EQUIPMENT BASED ON OPERATIONAL NEEDS AT EACH LOCATION AS WE TRANSITION INTO THE NEW CONTRACT AND DURING THE TERM OF THE CONTRACT. HOWEVER, WE STAND BY OUR RESPONSE TO QUESTION 8. VENDORS SHOULD STILL PROPOSE DEVICES THAT MEET OR EXCEED THE PERFORMANCE OF THE CURRENT FLEET AND PROPOSAL COSTS SUBMITTED VIA PENNBID BIDTABLE AND SUPPLIED FORMS SHOULD BE BASED UPON THAT EQUIPMENT.**

**THE COUNTY IS OPEN TO RECEIVING OPTIONAL ALTERNATIVE DEVICE CONFIGURATIONS WHERE VENDORS BELIEVE A DIFFERENT SPEED, FEATURE SET, OR CAPACITY MAY BE MORE APPROPRIATE FOR A SPECIFIC LOCATION'S ACTUAL NEEDS BASED ON USAGE VOLUME. VENDORS MAY INCLUDE THESE IN THEIR PROPOSALS AS OPTIONAL ALTERNATIVES, BUT THEY MUST BE CLEARLY LABELED AS SUCH AND ACCOMPANIED BY A BRIEF JUSTIFICATION TIED TO ANTICIPATED USAGE, WORKFLOW, OR OPERATIONAL EFFICIENCY ALONG WITH COST SAVINGS. OPTIONAL ALTERNATIVES WILL NOT REPLACE THE REQUIREMENT FOR A COMPLIANT PRIMARY PROPOSAL BUT MAY BE CONSIDERED BY THE COUNTY DURING PROPOSAL EVALUATIONS.**

- **THE COUNTY'S REFERENCE TO USING "CLEAR" IN THE 5TH STATION AND MENTIONS OF 5<sup>TH</sup> AND 6<sup>TH</sup> COLORS FOR ADDENDUM #2, QUESTIONS 2 AND 3 WAS SOLELY A DESCRIPTION OF HOW THE CURRENT DEVICE IS UTILIZED, NOT A REQUIREMENT FOR FUTURE EQUIPMENT. THE COUNTY IS NOT SPECIFYING CLEAR TONER OR ANY BRAND SPECIFIC 5<sup>TH</sup> OR 6<sup>TH</sup> STATION COLORS OR TECHNOLOGY. VENDORS MAY PROPOSE ANY EQUIPMENT OR FINISHING METHOD THAT CAN ACHIEVE AN EQUIVALENT FUNCTIONAL RESULT FOR ENHANCING BOOKLET COVERS.**

**MORE BROADLY, IF ANY FEATURE DESCRIBED IN THE RFP AND PUBLISHED ADDENDUMS APPEAR TO ALIGN WITH A SPECIFIC MANUFACTURER'S PROPRIETARY EQUIPMENT/CAPABILITY, VENDORS ARE ENCOURAGED TO PROPOSE EQUIVALENT METHODS OR TECHNOLOGIES THAT ACHIEVE THE SAME FUNCTIONAL OUTCOME. THE COUNTY'S INTENT IS TO DEFINE REQUIRED FUNCTIONS AND PERFORMANCE, NOT TO LIMIT PROPOSALS TO ANY PARTICULAR BRAND, MODEL, OR PROPRIETARY PROCESS.**